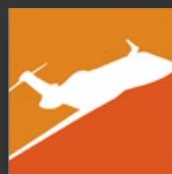




Operator's Info

**Guide to
Challenger
300/350
Alliance
Partner
Services**

AstroAviation.com



"Join a team of industry leaders
that are having a positive
impact on business aviation."

Join the Alliance – Get Fleet Pricing



AstroAviation.com

WHO IS THIS GUIDE FOR?

This guide was developed for CL300/350 operators. It is intended to serve as a reference for Alliance Partner services and the benefits each one brings to Challenger flight departments.

Alliance Members save up to \$150,000 per aircraft annually.

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Join the Alliance – Get Fleet Pricing

Alliance Members save up to \$150,000 per aircraft annually.

THE ALLIANCE

The Astro Aviation Alliance is a Group Purchasing Platform that partners with industry leading services to provide volume discounts to individual operators and small fleets.

We are changing the way aviation does business by leveraging strategic partnerships with the unparalleled purchasing power of our members. The result is a competitive advantage for Alliance Members and strategic partners like CAE Flight Training, N1 Engines, Satcom Direct, Flightdocs, CRS Jet Spares and many others.

For aircraft operators, the Alliance is about teamwork, people working together, producers and consumers, to make a positive impact on business aviation. The opportunities are endless. We welcome aircraft operators and service providers to join our team as we grow.



Astro Aviation is always expanding our list of partners. Check AstroAviation.com regularly for an up to date list of services and savings.

Sign up for our CL300/350 newsletter to be updated automatically.

www.astroaviation.com/cl300-newsletter/

ENGINE & AVIONICS PROGRAMS

Maintenance programs can quickly become one of the biggest regular expenses in a flight department. Astro Aviation helps reduce the cost of these programs with select partnerships that offer incredible savings.

*

8

N1 SMART ENGINE PROGRAM

*

11

ROCKWELL COLLINS CASP



N1 SMART ENGINE PROGRAM

CHOOSE AN ENGINE PROGRAM CUSTOMIZED TO YOUR FLIGHT NEEDS

N1's staff is comprised of leaders from the airline industry who wanted to bring fleet efficiency to corporate aviation. N1 manages the largest fleet of HTF7000s in the world. They have already collected over 680,000 hours of flight data, which they use to accurately predict potential events throughout the life of an engine.

Their deep understanding of the HTF7000 is the foundation of the Smart Engine Program (SEP). N1 takes into account an aircraft's actual time since new, a review of the log books for previous events, and how many hours you plan to fly each year to determine how much an operator should pay for an hourly rate.

Other programs offer a one-size-fits-all solution to engine maintenance. They have you pay incredible prices for events your aircraft may never need. SEP is a common-sense approach to engine coverage. If you fly less, you shouldn't have to pay the same as someone who has double or triple your flight hours.

Why pay for something today that your aircraft won't need for 40 years?

NO BUY-IN

There is no upfront cost to get started with the Smart Engine Program. You will never have to pay a buy-in or prorated fees to get engine coverage from N1.

WHAT KIND OF MAINTENANCE IS COVERED?

Catastrophic Failure

Catastrophic failures are the things that keep maintenance directors up at night. You can rest easy knowing that if your aircraft experiences an engine failure, it will be covered by SEP.

Unscheduled Events and AOG

Through constant monitoring of their fleet of engines, N1 can predict the average number of unscheduled events in any given year. This allows N1-SEP to calculate the actual cost of unscheduled maintenance and AOG based on statistical experience with 680,000 flight hours spread over 114 engines. If it happens to an HTF7000 engine, N1 has already responded to it and knows what happens in the field.

Scheduled Events

Engines require regular maintenance every 2,000 flight hours. N1 covers your engine for these events and prices your plan based on how often you hit these benchmarks.



AN ENGINE PROGRAM THAT CARES

Relationships are at the heart of N1's services. Many engine programs are impersonal – you are little more than a number, and it can be exhausting trying to get your aircraft to a shop or get service in the field. N1 has Mobile Response Teams for AOG events, and can perform many scheduled events on wing at your preferred location. When an engine needs to come off wing, N1 maintains a pristine maintenance shop in their own hangar in Mesa Arizona. Your engine events will be handled by the same people who maintain N1's fleet of engines. There is no pass-through – no third party. Simply contact N1 to schedule your maintenance.

Additionally, N1's mechanics have been trained by the engine OEM's. As OEM's have decided to move more and more of the maintenance to third-party service centers, N1 is bringing in the best talent in the industry. They are proud to be a mechanic centered organization, that's where the work gets done, and that's how your engines are kept in the best, safest condition.

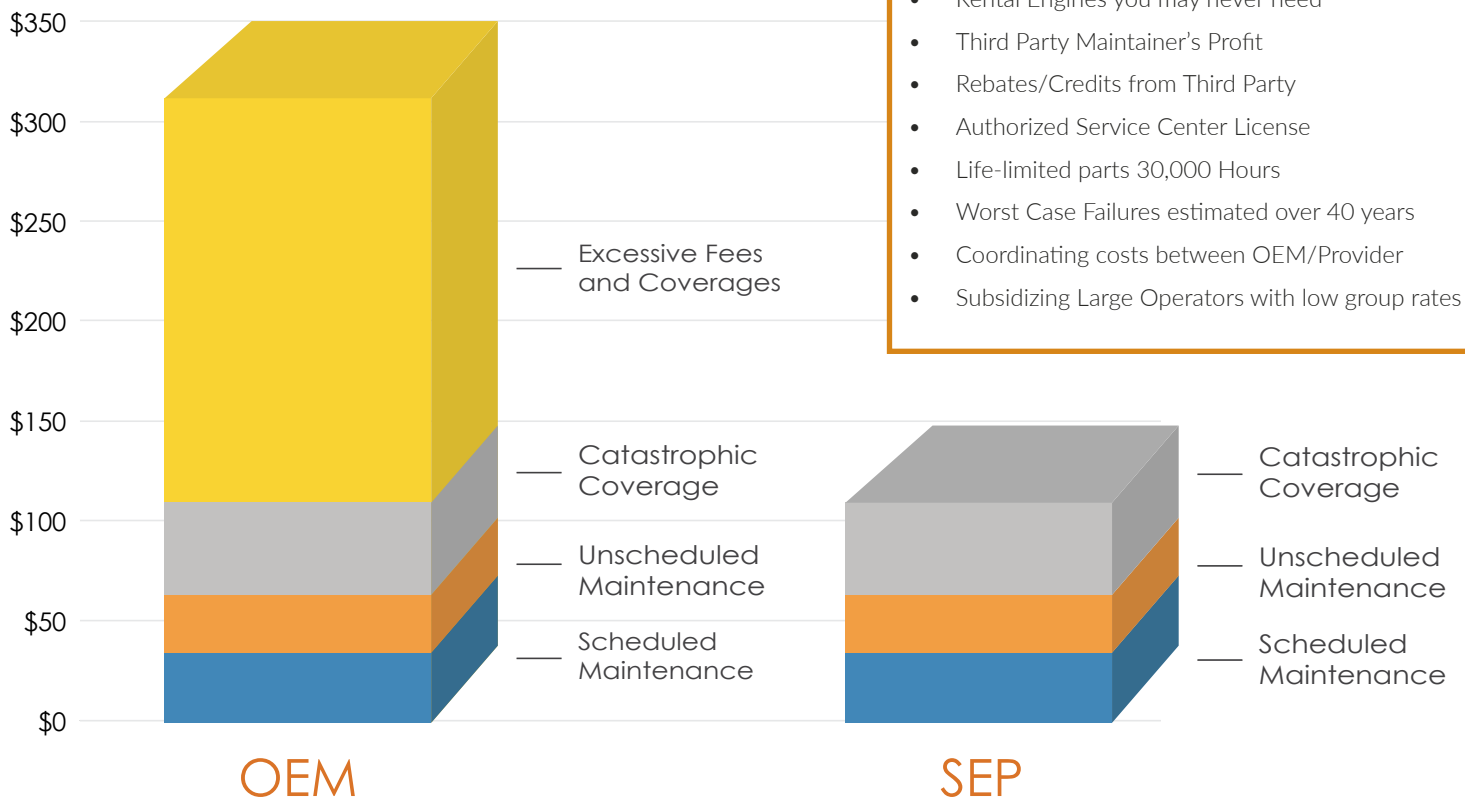
N1 developed the Smart Engine Program from the perspective of the operators. SEP offers extreme cost savings without cutting corners or offering sub-par services. Pay only for what you need and not more. Get the peace of mind that comes from knowing your engines are always protected.

Average savings is \$200 per engine-per hour.

Alliance Members can save over \$800,000 in a five year period.



N1ENGINES.COM
SMART
ENGINE PROGRAM



Customized Solutions for Each Operator

The N1 Smart Engine Program is a customized solution based on each owner's particular needs. These programs typically save over \$100,000 per year.

For example, a new aircraft has catastrophic failure protection under the manufacturer's warranty for 3000 hours or five years. As such, N1-SEP is able to offer a program without the redundant cost of catastrophic failure insurance for this period of the aircraft lifecycle.

Your aircraft is still covered for catastrophic failure, scheduled, unscheduled and AOG maintenance. The cost of your engine program is just lowered by 80%.

Alliance Members can save over \$1,000,000 in the first five years of ownership with SEP and Alliance pricing.



CASP ELITE ESSENTIALS

DEALER

ALLIANCE MEMBERS
RECEIVE DEALER
PRICING ON CASP

Western Jet Aviation has partnered with Astro Aviation to provide dealer pricing on Rockwell-Collins CASP.

85% of business jets in the world fly with Rockwell Collins avionics and when something goes wrong, they need a plan. Unexpected maintenance costs can wreak havoc on a flight department's budget and leave the aircraft manager scrambling. Don't be left in a tough spot. Protect your Avionics with CASP.

Contact Gail Erwin (gerwin@wja.aero) at Western Jet Aviation for a quote.





INITIAL & RECURRENT TRAINING

Training is a regular and unavoidable staffing expense. Traditionally, the more pilots you send to training, the less you pay per pilot. The Alliance allows you to receive the same training prices as a large fleet no matter the size of your operation.

*

13

CAE



FLIGHT ATTENDANT

ALLIANCE MEMBERS
SAVE UP TO \$20,000
PER PILOT TRAINING
EVENT

(AS COMPARED TO
THE COMPETITION)

A better business aviation training experience awaits.

CAE offers pilots one of the most advanced and respected training programs in the industry, covering a wide spectrum of business aircraft. For all your courses and through every stage of your pilot career, rely on CAE for consistent and standardized training of the highest caliber.

Our training programs combine innovative methodologies, knowledgeable instructors, and advanced simulation technology with all training carried out using computer-based training tools, Flight Training Devices, and Level C and D full-flight simulators.

And while we take great pride in the training we provide, we also strive to provide an excellent experience outside the classroom. Our centers are designed with numerous amenities to create a comfortable environment during training. Our staff provides a welcome environment, helping pilots make the most out of the cities in which they train, and making the experience much more engaging.

Our training and technology have earned the confidence of original equipment manufacturers such as Airbus, Beechcraft, Boeing, Bombardier, Cessna, Dassault, Embraer, Gulfstream, and Nextant Aerospace.

AIRCRAFT MRO & PARTS

As the cost of maintenance continues to rise, it's important to find ways to lower and offset the cost. The Alliance works with some of the industry's leading maintenance providers to help you save when your aircraft needs repair.

*	15	N1 ENGINE
*	16	CRS JET SPARES
*	17	TURBINE ENGINE SPECIALISTS
*	18	LOPRESTI AVIATION
*	19	TOUGHGUARD-AERO



HONEYWELL
ENGINES

ALLIANCE MEMBERS
SAVE 10% ON N1
ENGINES SERVICES

N1 Maintenance Capabilities

- Global AOG/Rapid Response Teams
- Line maintenance
- Hot Section Inspections (HSI)
- Component repair and exchange
- Digital video borescope inspection
- Engine change (R&R)
- Line Replacement Units (LRUs)
- ACES vibration unit,
- 2000/4000/8000 inspections
- Non-Destructive Testing (MPI & FPI)

Why Choose N1?

We are the industry's leading experts on turbine engines. Our focus on specific engine models allows us to apply our extensive knowledge and provide the highest caliber of service to our customers.

Defying industry standards, N1 embraces an operator's mentality by maintaining a sense of urgency in getting the aircraft back into the air without compromising safety, cost, and quality of work.

Our passion for aviation and priority of excellence is evident in every aspect of the company. With our innovative thinking and impeccable vision for our future, the sky is the limit as to what N1 can achieve.



PARTS • SPARES • AOG

ALLIANCE MEMBERS
GET FLEET PRICING
ON PARTS AND
SERVICES

CRS is the preferred supplier to Fortune 500 corporate flight departments, charter and fractional operations worldwide.

From its very inception in 1982, the goal of the CRS Jet Spares team has been to provide our customers and the Global Business Aviation Community with a cost-effective, high-quality alternative to Aircraft OEM parts programs with global coverage. We have achieved our goal by offering a unique balance of technical expertise, quality products and a total dedication to customer satisfaction, all while maintaining costs that are significantly below our competitors.

Another key to the CRS difference is our desire to develop personal relationships with our customers. Listening is has allowed us to implement strategies to better support the aftermarket for legacy aircraft platforms and to change as their needs change. This interaction has led us to introduce many unique and innovative programs that like our Component Rental Program (CRP) that lets a customer rent a refurbished serviceable component while theirs is being sent out for overhaul. Or our (Option 2) Program that allows you to cap the price on exchange transactions to control supplemental charges by engineering innovative repairs within the CRS Group of companies. These are a few of the many solution-driven services that efficiently keep your aircraft flying anywhere in the world.





HONEYWELL

APUs AND ENGINES

ALLIANCE MEMBERS
GET FLEET PRICING
ON MAINTENANCE
SERVICES

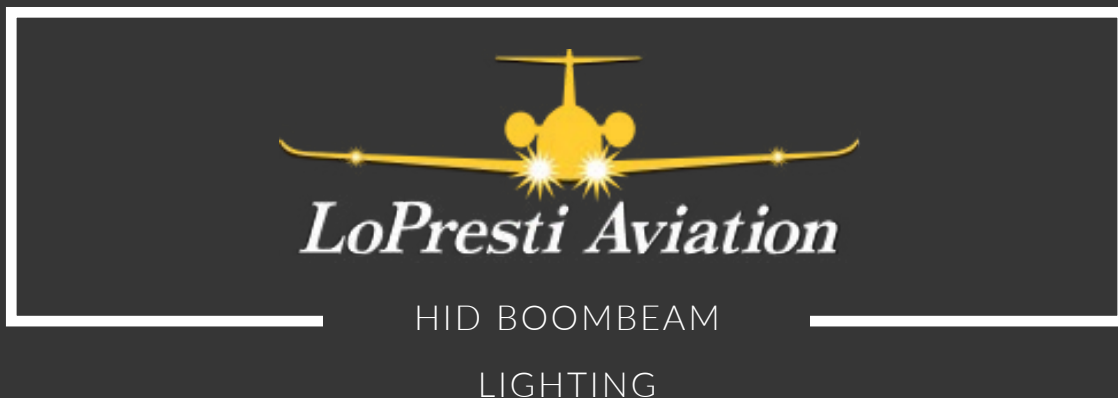
Turbine Engine Specialists (TES) is an on-call, on-site aviation service company.

TES is authorized by Honeywell and the CFE Company to perform service on business aircraft engines such as the Honeywell HTF7000, TFE731, CFE738, ATF3 and ALF502L.

TES is also an Authorized Service Center for the Honeywell 36-100 and 36-150 series APU as well as the RE100 and RE220 series APU. Our team also services the Pratt & Whitney Canada PW300 Series engines.

Our FAA and EASA licensed facility is conveniently located at Meacham Field in Fort Worth, Texas. We also have expert crews ready to travel anywhere in the world to service your aircraft and engines for scheduled or unscheduled maintenance needs including AOG rapid response.

You can trust us to get the job done efficiently with great attention to detail. Our team of expert technicians with over 250 years of combined experience always puts the needs of our customers' needs first, to get you off the ground and back in the air as quickly as possible.

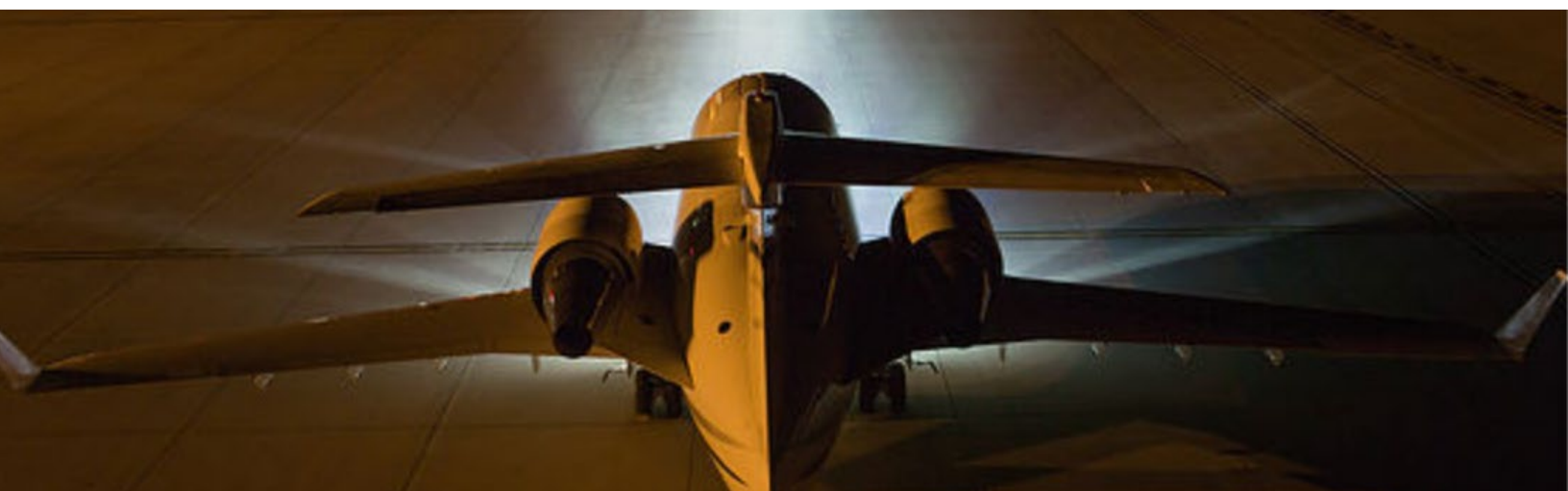


ALLIANCE MEMBERS
SAVE UP TO
\$3,300 ON EACH
BOOMBEAM HID
LIGHTING PURCHASE

BoomBeams are 3-15 times brighter and more reliable than OEM alternatives.

LoPresti Aviation's specialty is engineering and manufacturing High-Intensity Discharge (HID) lighting system. They manufacture complete kits for multiple make and models.

- Produces 3 - 15 times more light
- Increases safety, see and be seen
- Reduces electrical load and heat output
- Decreases AOG for lighting issues, no filament to break
- 5 year/ 5,000hr warranty
- FAA STC and PMA for hundreds of make/models of aircraft
- Thousands of installations worldwide





INTERIOR/EXTERIOR
PROTECTIVE COATINGS



Improving aerodynamic efficiency, airframe protection, and appearance durability.

Increase Operational Efficiency

Because a ToughGuard-Aero® treated aircraft better repels surface contamination, immediate and long-term operational benefits can be realized. From a reduction in wash cycle frequency, to paint life extension and a “clean aircraft” improvement to fuel efficiency, ToughGuard-Aero® delivers.

Lower Maintenance Costs

Our non-toxic formula creates a barrier that bonds, seals, and protects against the costly effects of corrosion. Our Nano-technology formula locks onto the surface of your aircraft at the molecular level. The end result is a shield that shuts out corrosion and other costly contaminants.

Enhance Striking Aesthetics

First impressions matter, especially when they are in front of an important client. Nowhere is this more important than in the aviation community where passenger safety must be clearly communicated. A stunningly brilliant aircraft delivers that message. It says that you care.

**ALLIANCE MEMBERS GET EXCELLENT
SAVINGS ON PROTECTIVE COATINGS**



CABIN & FLIGHT DECK

Your aircraft needs connectivity for critical flight functions and the comfort of your passengers. Finding an affordable cabin and flight deck solution is easy with the Alliance.

*

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SATCOM DIRECT



satcom direct.

CONNECTIVITY
SOLUTIONS

ALLIANCE MEMBERS
SAVE AN AVERAGE
OF \$900 PER
INTERNATIONAL TRIP

Providing global connectivity solutions for your entire aviation department.

SwiftBroadband (SBB)

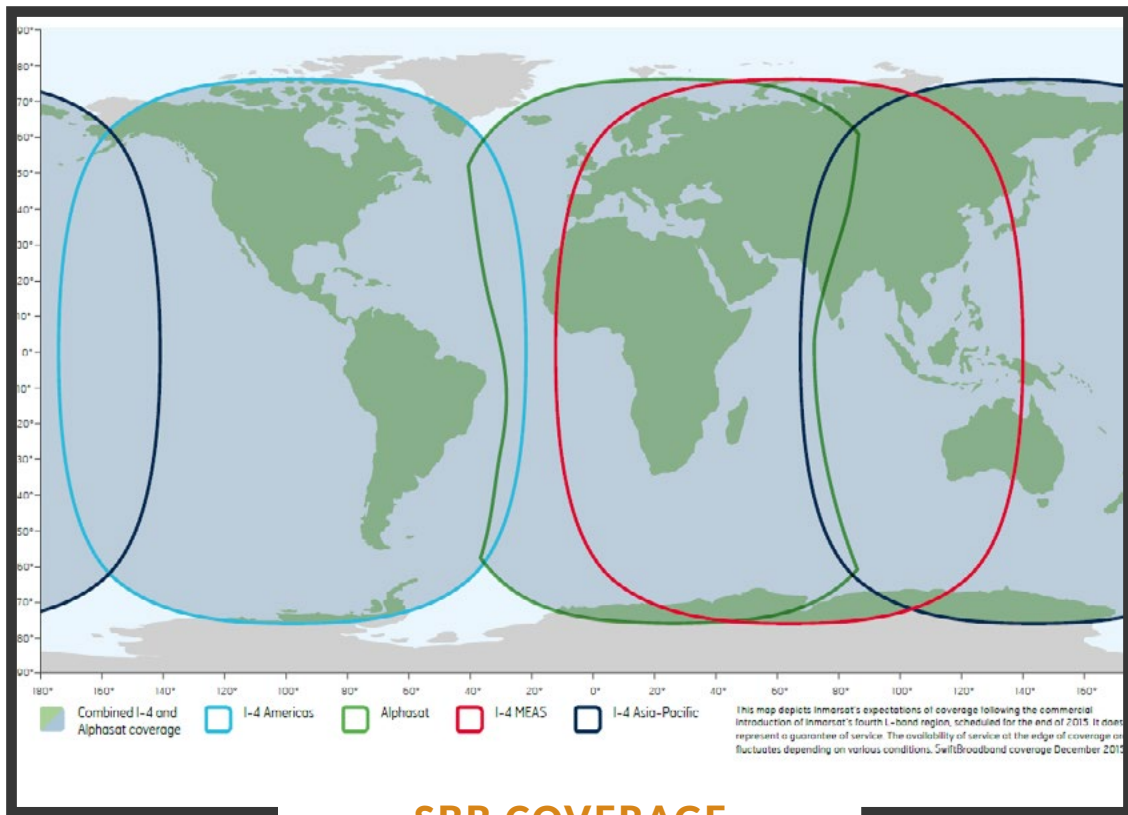
Inmarsat's SwiftBroadband provides global voice and high-speed data, simultaneously through a single installation on the aircraft. This has established SwiftBroadband as the fastest growing Inmarsat aeronautical service ever introduced.

SwiftBroadband offers 'always-on' packet switched data and voice over IP (VoIP) service. SwiftBroadband enables all key cockpit and cabin applications, including: telephony, text messaging, email, internet and intranet access, as well as flight plan, weather and chart updates.

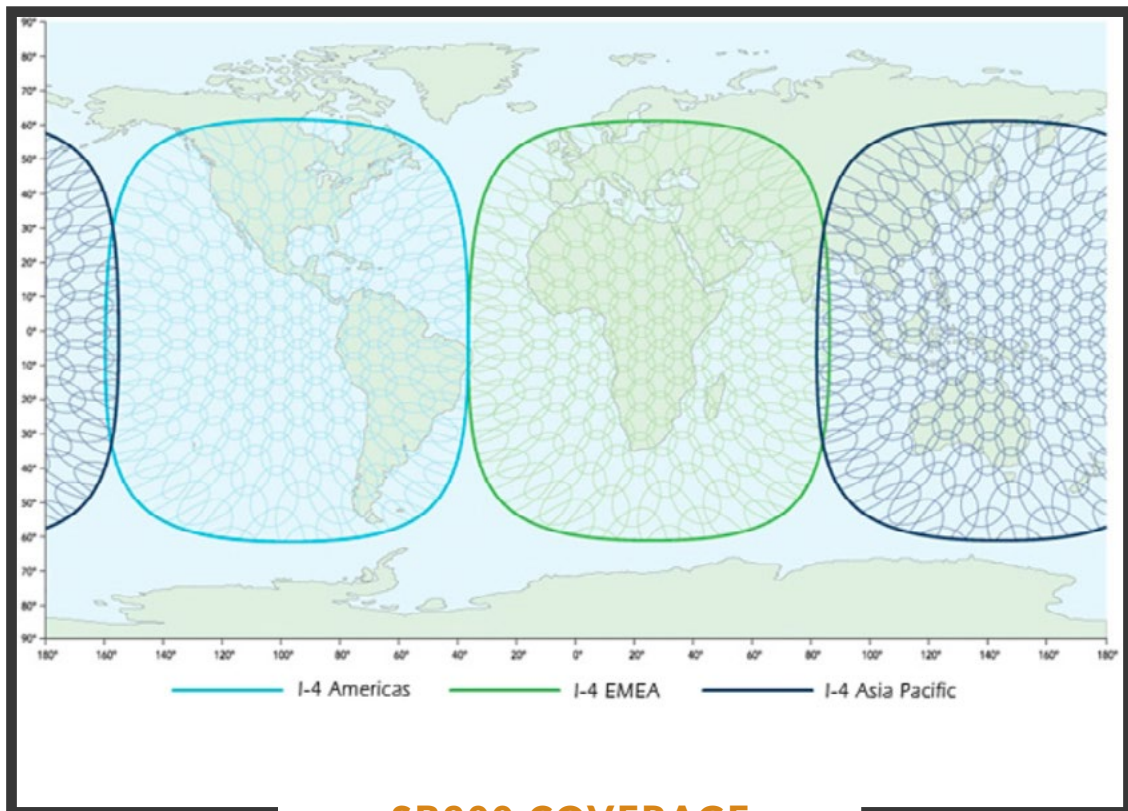
SwiftBroadband 200 (SB200)

Inmarsat's SwiftBroadband provides global voice and high-speed data, simultaneously through a single installation on the aircraft. This has established SwiftBroadband as the fastest growing Inmarsat aeronautical service ever introduced.

SwiftBroadband 200 is a single channel system, offering high-quality voice plus 'always-on' data at up to 200 kbps per channel and guaranteed streaming rates of up to 32 kbps. Four additional voice channels are also available via Inmarsat's multi-voice service. All voice services can be used simultaneously with packet switched data services.



SBB COVERAGE



SB200 COVERAGE



ADDITIONAL SUBSCRIPTION SERVICES

There are a number of supplemental services operators need to keep their flight department running smoothly. Astro Aviation has partnered with these providers to reduce the recurring cost of subscription services for our members.

*	24	FLIGHTDOCS
*	29	SD AIRCRAFTLOGS AND FLIGHTLOGS
*	31	V-LOG
*	32	MEDIAIRE



MAINTENANCE
TRACKING

The most advanced aircraft maintenance tracking platform.

Maintenance

Enterprise delivers the tools you need to effectively manage your maintenance operations. Work Orders, eLogbooks, eSignature, customized reports, overview dashboards, and much more.

Inventory & Purchasing

Enterprise Inventory, now fully integrated with maintenance, delivers an intuitive web and mobile application to manage your parts and purchasing processes, from start to finish.

Flights

Enterprise Flights gives you a streamlined interface to schedule flights, log flight data, and capture information relating to your crew and passengers.

ALLIANCE MEMBERS SAVE
AN UP TO \$7,500 PER YEAR
AS COMPARED TO THE OEM





Maintenance Tracking

Simple. Powerful. Accurate

The Maintenance Tracking Dashboard allows users to check the status of fleet or maintenance items, and take quick actions on reporting and updating maintenance events. The design and presentation of data simplifies your experience, minimizes learning curves for your team and drastically increases efficiency during daily use.

Bird's-Eye View – The high-level Maintenance Information Center is a highly visual dashboard that is intuitive, clean and quick one-stop shop to access and track operational information.

Drill Down – Always stay on task with the most commonly used area of the system, the “Due List,” or view color-coded status indicators for key data.

Inventory Control

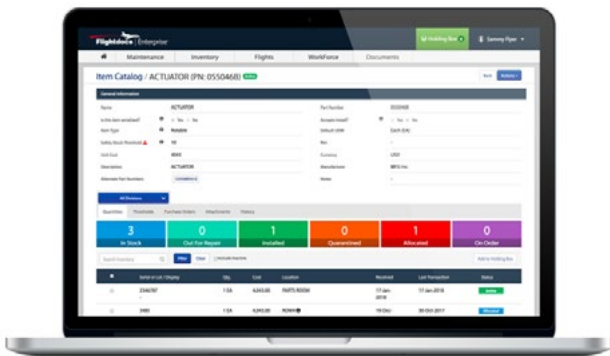
Component Tracking Made Easy

The Inventory Control Dashboard delivers everything you need to manage the movement of parts throughout your operation. Flightdocs listened to customer feedback: Avionics inventory systems are complex and difficult to navigate. So we streamlined the experience for our customers.

Item Catalog – We make it is easy to monitor key inventory information such as expirations, low-stock alerts and urgent requests. A search bar makes it easy to find items.

Actions – Easily maneuver new inventory, purchase orders, barcodes, shipping and much more. Every transaction is recorded, and key data auto-populates to the Maintenance Tracking Dashboard for true integration.

Custom Equipment Management (CEM) – With virtually no data entry, this tool dramatically increases efficiency and reduces errors, streamlining the process of moving engines and major components on and off your aircraft.



Work Orders

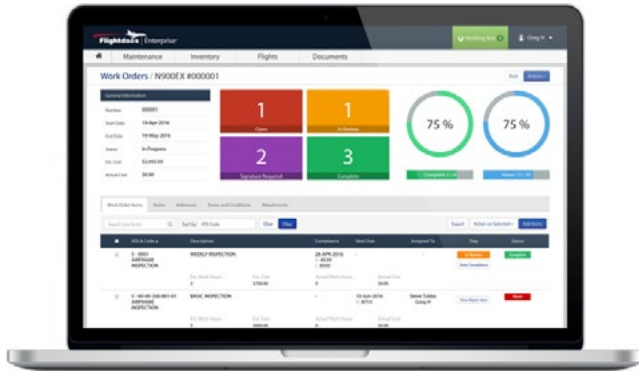
Optimized Planning and Maintenance Control

Work Orders is the perfect tool to manage the planning, execution and recording of maintenance, inventory and workforce information. With quick navigation and filtering, see real-time progress at a high level.

Streamlined – Build reusable parts lists for maintenance items and allocate them directly from Inventory to a Work Order. Transfer data from a Work Order to an eLogbook.

Integrated – View estimated and actual work hours to produce reports based on labor, part and additional cost projections, or send Work Order data to third-party platforms using our web-based developer API.

Customized – Update, sign and review completed work using custom workflow flags to manage processes and communicate with team members.



eLogbooks

Simplified and Secure

eLogbooks™ delivers advanced controls, a streamlined workflow and industry standards for the backup and uncompromising security of your maintenance records.

Electronic Compliance – Create logbook entries with ease, eliminate duplication of work, reduce errors and achieve considerable time savings.

Easy To Use – Drag and drop work into a logbook entry, securely sign the entry by using Fd | eSignature™, archive and print a hard copy—all in less than a minute.

Flexibility & Customization – Get a wide variety of print formats and preferences. Export to Adobe® PDF or Microsoft® Word™ to customize the look and feel.



Non-Routine Maintenance

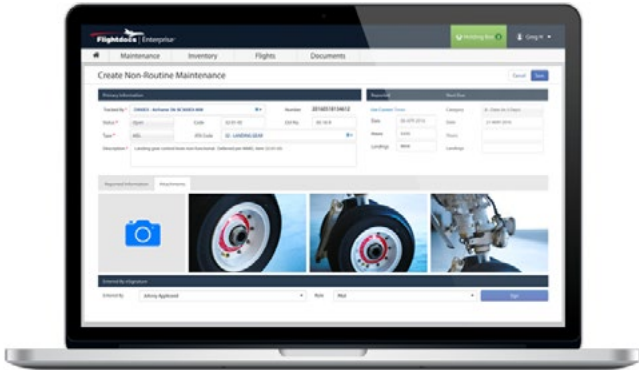
Discrepancy, MEL, NEF & CDL Tracking

Report, track and correct Discrepancies, MELs, NEFs, and CDLs in real-time. This electronic solution eliminates paper write-ups and increases future aircraft reliability and up-time.

Instant Communications – Maintenance or crew can report discrepancies and notify team members in real time, even while airborne.

Options – Maintenance items can be corrected and signed off, or deferred. MELs or NEFs will automatically be added to the aircraft “Due List” projections and can be moved to a Work Order for scheduled completion.

Data Capture – Capture critical information that is historically missed, such as ATA code and related maintenance items. Record videos and images to prevent troubleshooting and reduce turnaround time.



Purchasing

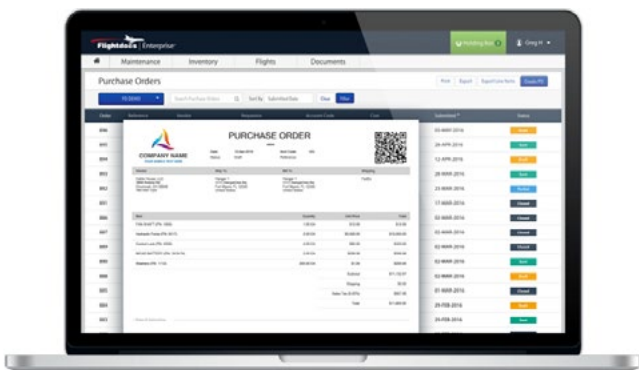
Request, Order, and Receive

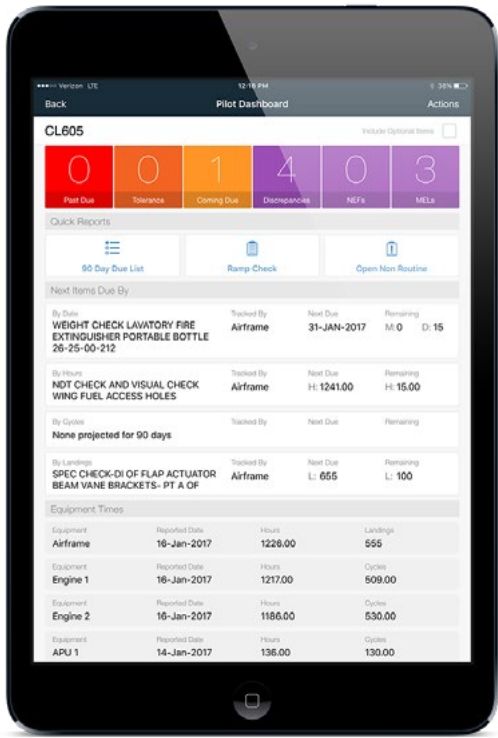
The Purchasing platform streamlines your procurement process, enhances traceability and reports key financial data for your operation. Plus, it's fully integrated with the Inventory Dashboard.

Dashboard Glance – See high-level categories such as expired/expiring items, POs, stock, repairs and requests. One click opens details for further review.

Integrated Modules – Parts Requests, POs and Repair and Shipping Orders modules are integrated with Inventory and accessible from web and mobile apps.

Parts & Shipping – Technicians quickly can obtain parts from Inventory in real time. Users can convert requests into a PO and send to vendors. Integrations with FedEx®, UPS® and DHL® gives real-time delivery insight.





Pilot Dash

Manage Flight Data with Ease

The Pilot Dashboard—or Pilot Dash™—enhances communication between flight crew and maintenance teams before, during or after trips. Pilots have access to view and update critical maintenance data real time.

Streamlined – View critical maintenance from an intuitive dashboard, as well as the status of scheduled and non-routine maintenance items, along with custom reports.

Ramp Check – This report allows easy tagging and viewing of the status of maintenance items in just one tap. Perfect for delivering maintenance compliance information to the FAA or any other international authority.

Updates & Integration – Information such as aircraft times or discrepancies can be updated, and are integrated with the Non-Routine Maintenance Dashboard and the FAA-compliant eSignature, so crews can eliminate paper forms on pilot-reported squawks.

Mobile Apps

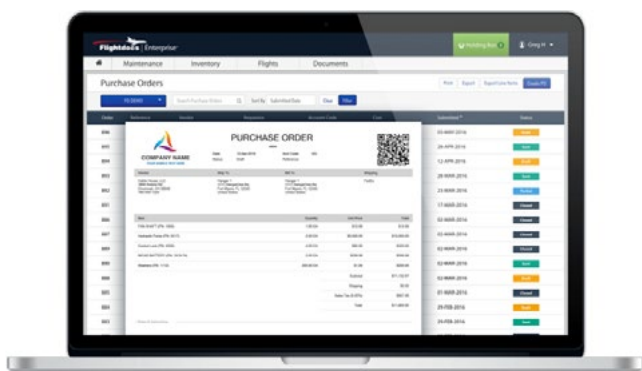
Access Everything You Need, Wherever You Are

Mobile Apps are designed to provide secure and reliable access to data, and up-to-date information from anywhere in the world. Flight departments and major carriers have invested heavily in mobile technology and apps to maximize operational efficiency, considerably cut costs and reduce error margins.

Thought Leadership. Flightdocs is a leader in mobile aviation solutions, particularly in the maintenance and inventory markets. We continue to invent new technologies and features to bring you the best possible mobile experience available.

Mobile App. Get quick access to key information for maintenance, inventory and operations through mobile dashboards and fully digital workflows.

Benefits. Experience the benefits immediately—reduction of paperwork, elimination of duplicate tasks and a faster process to access, update and sign off records in real time.





satcom direct.

SD AIRCRAFTLOGS

SD AircraftLogs: Web-based aircraft flight scheduling and tax reporting solution.

SD AircraftLogs offers internet-based aircraft and crew flight scheduling software and tax reporting tools tailored for corporate and private operations. Delivered on a Software-as-a-Service ("SaaS") basis, SD AircraftLogs has become a market leader in flight scheduling software. Designed for scheduler productivity, its user-friendly platform makes it easier for flight departments to seamlessly schedule aircraft with greater efficiency and reporting. Its software architecture allows for the flexibility to adapt to customer needs.

Aviation Tax Reporting and Finance Accounting

SD AircraftLogs also has industry-leading financial and tax reporting, which simplifies IRS and SEC reporting. SD AircraftLogs was designed to accommodate new IRS requirements and satisfy the needs of aviation tax professionals. Managing and documenting the most difficult tax challenges has never been easier. Data from flight logs and expense inputs flows directly to the Tax & Accounting module. "Real time" reporting becomes simple and easy, eliminating spreadsheets and paperwork throughout the flight department and the corporate and private accounting and tax departments.

SD AircraftLogs includes all of the management reporting needed by a corporate and private flight department, as well as the compliance reports needed

by the accounting, tax or legal departments. Receive the required reports automatically using the report scheduling tool and have your reports sent to you daily, weekly, or monthly saving both time and money.





ALLIANCE MEMBERS GET FLEET-PRICING ON BOTH SD AIRCRAFTLOGS & SD FLIGHTLOGS

SD FlightLogs: The First Automated Flight Log Solution.

SD FlightLogs, Satcom Direct's exclusive electronic flight log solution, is the first web-based system designed to auto capture and manage aircraft flight log data. With data capture powered by Satcom Direct's premium datalink service, FlightDeck Freedom (FDF), SD FlightLogs automates the tracking of aircraft movements, calculating and recording flight time and cycle events leg by leg, reducing manual input.

Available exclusively on the SD Pro platform, SD FlightLogs gives flight personnel real-time access to live data, keeping them in sync with their aircraft. They can access information utilizing three simply designed screens, to view high-level summary trip data or detailed flight leg information. Whether accessed from a desktop computer, or on the move via a mobile device, SD FlightLogs serves as a smart system that provides user guidance, reduces human error and delivers real-time data.

SD FlightLogs creates an efficient, single access point for all flight personnel from pilot to maintenance and scheduler, revolutionizing the way aircraft movement events are accessed and recorded.

SD FlightLogs Features

- Web-based system
- Powered by and synced with FlightDeck Freedom
- Smart device compatible
- Real-time auto capture of data
- Smart alert warning notifications when inconsistencies are present
- Records are stores flight movement data for the life of the aircraft
- Third party integration with maintenance and scheduling vendors
- Audit leg verification process
- SD FlightLogs is a module on SD Pro, the integrated flight operations management platform

V-LOG

Aircraft Digital Records
MANAGEMENT

DIGITAL
AIRCRAFT LOGBOOKS

ALLIANCE MEMBERS
SAVE \$1,000 ON
DIGITAL LOGBOOKS

**Your aircraft records under your control
and accessible at any time from any device.**

V-Log's Electronic Records Keeping System transforms aircraft maintenance record keeping from the archaic early 20th century method (which is tremendously important, but completely dysfunctional in our digital age); to a modern 21st century tool with enormous benefits to both aircraft owners, and aircraft maintenance and operations professionals alike.

V-Log's Aircraft Digital Logbook (ADL) is a fully operational Electronic Record Keeping System which allows logbook entries and other maintenance records to be stored in an electronic format in accordance with Advisory Circular AC 120-78A.





MEDICAL SOLUTIONS
KITS AND TRAINING

ALLIANCE MEMBERS SAVE UP TO
\$1,000 PER YEAR ON MEDLINK
SUBSCRIPTIONS AND MEDICAL KIT
PURCHASES

Training your crew & passengers to be prepared for anything is MedAire's strength

MedAire provides medical and security training courses to help crew and passengers mitigate their exposure to risks. Courses include student participation, hands-on exercises, skill evaluation and a suite of audio and visual tools to reinforce key topics. Training leverages the best-in-class assistance platform, MedAire's MedLink, MedAire's Trip Ready, and aircraft medical equipment.

Providing crew with the best medical equipment, and the confidence to use it

As first responders, your crew members need to provide assistance quickly and accurately. Having a clinically and logically assembled medical kit to assist saves valuable time when treating any type of medical incident. MedAire medical kits meet - or exceed - applicable regional regulations. Every year, medical kit contents are reviewed by an expert panel of aviation medical, regulatory and operational experts to ensure the best solutions for private and corporate aircraft.

Give your passengers and crew access to aid when they need it most

24/7 Access to emergency room doctors is one of the many benefits of MedAire Membership as time to care is critical when responding to certain medical events.

MedAire doctors are well-versed on the items and location of medicines in the MedAire Medical Kits onboard aircraft, speeding time to care, and can assist with drug interaction questions.

Our logistics experts are also at the ready to support during an emergency. We maintain a proprietary database of the availability and level of care at more than 5000 airports.

Aircraft with telemedicine devices, such as RDT's Tempus IC, can transmit a passenger's vital signs to MedAire for fast, accurate diagnosis.



AIRCRAFT PURCHASE AND SALES

The Alliance partners with brokers and supplemental service providers to reduce the cost of the aircraft buying and selling process and make it easier to find the right aircraft for your flight departments mission.

*	34	PREMIER JET AVIATION
*	35	AERO & MARINE
*	36	WETZEL AVIATION



AIRCRAFT SALES & ACQUISITIONS

ALLIANCE MEMBERS
GET FLEET PRICING
WHEN THEY
PURCHASE OR SELL
AN AIRCRAFT

Premier Jet Aviation is one of the world's leading services firms retaining some of the most awarded, recognized and renowned professionals in their fields.

Premier performs for their clients, averaging more than one transaction a week. They successfully acquire and sell aircraft in a professional and thorough manner, allowing you and/or your team to concentrate on your business, leaving the important details of marketing, market research, negotiating, technical evaluation, contracting, import/export and documentation to them. Whether buying, selling or leasing a new or pre-owned aircraft, Premier Jet Aviation is committed to providing superior customer service and creating mutually beneficial long-term customer relationships. Premier's aircraft business operations are organized under seven Divisions to serve our client's needs:

- Business Aircraft Sales & Acquisitions
- Helicopter Sales & Acquisitions
- Maintenance & Engineering Support Services
- Pilot Services
- Management & Charter Services
- Aircraft Financing Services
- Documentation, Contracts and Taxes Services



AERO & MARINE
TAX PROFESSIONALS

CA SALES

USE TAX EXEMPTIONS

ALLIANCE MEMBERS
SAVE UP TO \$2,500
ON AERO & MARINE
SERVICES

Aero & Marine saves Members flying in California hundreds of thousands in California tax exemptions.

Aero & Marine Tax Professionals are the preeminent experts in California sales tax involving airplanes, vehicles or vessels. They can show you how to avoid sales tax and to make certain the full value of your next aircraft, vehicle or vessel goes in your pocket – not the Government's.

Aero & Marine Tax Professionals prides themselves in having a perfect record of success. Every one of their over 1,300 clients has saved thousands or even hundreds of thousands on their aircraft or vessel purchases.

They gather information on an interactive basis and perform all of the documentation in real time. In this manner, They make sure the client is complying with all the steps, and avoids any misunderstandings. They prepare a tax return, run it through a series of internal reviews, and then make the submission to the BOE.

Of all the services that Aero & Marine provides, the most appreciated by clients is the fact that we insert ourselves between the client and the BOE staff.



AIRCRAFT SALES &
ACQUISITIONS

ALLIANCE MEMBERS GET FLEET PRICING

Introducing Extraordinary People with Extraordinary Aircraft

Wetzel Aviation, Inc. is an aircraft brokerage company that specializes in acquiring and selling all types of turbine aircraft worldwide. We pride ourselves on:

- Honesty in all that we speak and do, regardless of the cost
- Commitment to seeking the best value for our customers
- Respect for our customers, for our vendors and for each other
- Expertise in our markets for the benefit of our customers
- Integrity in the assets we manage and the transactions we conduct for others

Testimonial

Our organization has worked with Wetzel Aviation exclusively over the last 5 years on multiple transactions as we've upgraded our flight department. They can be trusted to provide facts and unbiased opinions about the market place at hand as well as provide vital "behind the scenes" knowledge that gave us an upper hand when negotiating our last acquisition. I wouldn't hesitate to recommend them to anyone looking for an aircraft acquisition or sales brokerage.

Bill Cunningham, Chief Pilot, Anderson Management Services

A white private jet is parked on a tarmac. The background features a range of mountains under a clear sky. The aircraft has several windows and a red stripe along its side.

FLIGHT CREW STAFFING

An aircraft is no good without someone to fly it. When you hire a contract pilot, you want someone you trust behind the controls. Astro Aviation can help.

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ASTRO AVIATION



Astro Aviation is your source for Challenger 300/350 pilots.

Astro Aviation has a decade of experience staffing Challenger 300 aircraft. We offer one point of contact for all your staffing needs to make contracting simple. Our team of pilots are highly-experienced and ready to help you fulfill your mission. Contact us today to get started.

www.astroaviation.com/staffing/

Two Low-Cost Staffing Models

- Full Service – Astro provides crew, payroll, worker's comp, invoicing and tax reporting.
 - \$300 + Contractor daily rate
- Referral Service – Our team will ensure your trip is covered. Contact us for information.
 - Free for Alliance Members

Services

- Aircraft deliveries worldwide
- Initial operating instruction
- Temporary staffing





ASTRO AVIATION ALLIANCE

A Group Purchasing Platform for Executive Aircraft

CHALLENGER OPERATORS CAN SAVE
\$150,000 PER AIRCRAFT ANNUALLY

Providing Tools for Aircraft Managers

The Astro Aviation Alliance allows you to operate your flight department with complete freedom. We simply provide you with the tools to lower your operating cost. You choose what services you need and work directly with the vendors when you need them.

Fleet Pricing on Industry-Leading Services

For the first time, Individual aircraft operators can get fleet-pricing. Astro Aviation has developed partnerships with industry leaders like CAE, Western Jet Aviation, Satcom Direct, Honeywell, Flightdocs and many others to offer exceptional services with the cost benefits of fleet-pricing.

Committed to Maintaining Privacy

Astro Aviation is committed to maintaining your privacy at all times. The information you provide is strictly confidential, and your tail number is only used to verify membership with our vendors.

Astro Aviation is always expanding our list of partners. Check AstroAviation.com regularly for an up to date list of services and savings.

Sign up for our CL300/350 newsletter to be updated automatically.

www.astroaviation.com/cl300-newsletter/

"Join a team of industry leaders
that are having a positive
impact on business aviation."

Join the Alliance – Get Fleet Pricing



AstroAviation.com